

# ALSINA GROUP

IN FIGURES

# Alsina

Together,  
we move forward.

## ENCOFRADOS J. ALSINA, A "GLOCAL" COMPANY

Alsina is a **global company that thinks locally**. Its mission is to **offer solutions for concrete structures** that help customers **improve project efficiency and safety** with committed, attentive service in the global market, innovating and believing in people as an essential part of the business.

**Integrity** is one of Alsina's values, which means acting with sincerity, honesty and honor above all.

Alsina has a **crime prevention model** to identify potential risks across the value chain related to unethical or illegal conduct.

The company is committed to **Alsina Group's** digital transition to **improve business management**, facilitate **communication with stakeholder groups** and **train workers**.

 **31**  
operations centers

 **17**  
countries

 **+5,900**  
projects completed

 **70%**  
turnover from international transactions

## FOCUSED ON CUSTOMERS AND THE CIRCULAR ECONOMY

**Customers are Alsina's reason for being** as a company and are at the very heart of everything it does. That is why Alsina **focuses on offering excellent products and services** and promotes **innovation and efficiency** to ensure the safety of its customized solutions and services.

Alsina also focuses on a **circular and sustainable business model** through its rental service, through which products can be reused, centering R&D on improving maintenance and reducing the demand for natural resources.

Alsina has had a **quality management system** certified under the **ISO 9001:2015** standard since 1993.

The company innovates in on-site safety through various solutions, such as personal fall arrest protection systems:

· Alsipercha, Alupercha

 **427**  
Alsina product catalogs


 **8,4/10**  
overall satisfaction level

 **121**  
complaints and claims managed

 **10,700**  
LinkedIn followers

## SAFETY FIRST

**The health and safety of Alsina's workers are a priority** in the Group's strategy and sustainability. Alsina incorporates all preventive actions into its general management system through its Workplace Health and Safety Plan. It consists of:

 **Preventive Workplace Health and Safety Policy**

 **Prevention Service**

 **Health and Safety Committees**

 **5**  
health and safety committees

 **1**  
occupational illnesses in the previous year

 **666**  
workers signed up for Alsina Be Healthy


Through its **Healthy Company Strategic Plan**, Alsina works to guarantee not just the health and safety of its workers, but also that of their families.

## ALSINA'S TEAM

Alsina values and empowers human quality by **prioritizing the well-being of people** and developing initiatives to continue improving worker satisfaction.

That is the mission behind **Alsina Soul**, a project that encompasses several initiatives in the following areas:

- Health and wellness
- Training and career tracking
- Labor conditions
- Equality and diversity

 **775**  
workers

 **17.16%**  
women

 **40.66**  
average age of Alsina professionals

 **81.16%**  
workers with an indefinite employment contract

 **37,020**  
hours of training for Alsina professionals in 2020

## COMMITMENT TO SUSTAINABLE DEVELOPMENT

In line with Alsina's **commitment to sustainable development**, objectives and processes have been defined to guide the company with the goal of **reducing its environmental footprint**.

One of the backbones of Alsina's sustainable development is its commitment to the Sustainable Development Goals (SDG).

These are the main SDGs the company contributes to:



Alsina had more than 100 patents, 87 subfamilies of Alsina systems and more than 77 in-house calculation programs




Alsina has several programs to promote the professional development and wellness of its workers

 **30%**  
savings forecast with photovoltaic panels in Montcada and Sentmenat

 **-38%**  
annual consumption of phenolic (wood) thanks to reuse systems

 **100%**  
raw materials from certified sustainable forests

 **90%**  
subsidiaries have implemented a system for separating and collecting recyclable waste

## ALSINA TAKES ITS PHILOSOPHY BEYOND THE ORGANIZATION

The company knows it needs to **extend its commitment to responsibility** across the **value chain**.

It aspires to create value for the company and for the local area wherever it goes. That is why the global teams and local workers in the supply chain ensure that production is carried out under maximum technical and environmental guarantees, always respecting people's labor rights.

 **27%**  
partners have been working with Alsina for over 15 years

 **83%**  
local suppliers (58% of turnover)

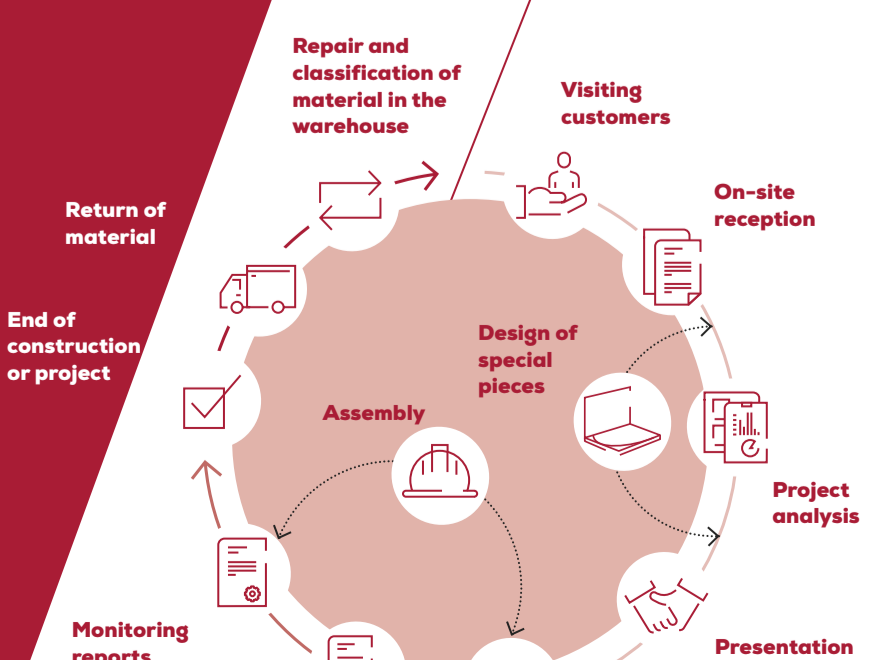
 **100%**  
partners follow an approval process for their purchasing family

## COMPREHENSIVE SOLUTIONS

Alsina's more than **70 years of experience in the sector** make it a trusted partner to innovate and assist in developing innovative and large-scale projects.

It's added value is in its ability to understand customers' needs and **offer comprehensive ad hoc** solutions that are optimal, productive and profitable.

Through its **Knowledge Center**, Alsina continually transfers knowledge and learning to offer a comprehensive service, including engineering and project analysis in all phases: from reception and design to on-site and post-project support.



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